TEXAS - USA WRESTLING, INC.

THE STATE AFFILIATE OF THE NATIONAL GOVERNING BODY

MINUTES (Approved)

TEXAS USA WRESTLING

BOARD OF DIRECTORS MEETING

12/10/2025 (9pm google meet)

QUORUM = 8	
NAME & TITLE	**PRESENT**
1. Martin Floreani, Chairman	Y
2. Brittany Vo, Vice-Chairman	Y
3. Clark Forward, Secretary	Y
4. Matt Gordon, Treasurer	Y
5. Richard Leal, FS/GR Director	Y
6. Anne Yarbrough, Women's Director	Y
7. Dan McCready, Youth Director	N
8. Chuck Carpenter, Officials Director	N
9. Sam Estrada, West Region Director	Y
10. Albie Cigarroa III, Far West Region Director	N
11. Nick Janowitz, Central Region Director	Y
12. Jeff Frank, North Region Director	Y
13. DJ Dockery, South Region Director	N

1. Call to Order

The meeting was called to order at 9:02 PM CST by Martin Floreani, Board Chair.

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2. Roll Call & Quorum

Quorum: Achieved with 8 members present.

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3. Approval of Previous Minutes

- **Motion by Matthew Gordon to approve November 2025 minutes.**
- **Seconded by Anne Yarbrough.**
- **Vote: Unanimous approval.**
- **Minutes will be posted to the website after processing.**

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4. Membership Analysis

- **Report by Brittany Vo: Membership analysis delayed to next month due to illness.**

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5. Conflict of Interest Statements

- **Reviewed and confirmed for all present members.**
- **Notable disclosures:**
    - **Martin Floreani: CEO of Rockfin Inc., Managing Partner at Boutboard LLC, shareholder in FloSports. Will abstain from votes related to media rights or software.**
    - **Matt Gordon: Executive Director of TXUSAW. Will abstain from votes related to his position.**
- **Missing statements from DJ, Albby, and Chuck Carpenter; follow-up required before next meeting.**

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6. Financial Report

Presented by Matthew Gordon:

- **November Beginning Cash $134,712**
- **November Ending Cash $161,610**
- **Cash in $49,020 USAW membership revenue**
- **Cash out $13,227 payment to Far West Region for 24/25 profit sharing**
- **Cash out $8,651 payment to Central Region for 24/25 profit sharing**
- **West and South owe the state money from the 24/25 profit sharing. Receivable in Quickbooks. We will settle it once the 23/24 profit sharing calcs are done.**
- **North is due $1,215 from the state for 24/25 profit sharing. Payable in Quickbooks. We will settle it once the 23/24 profit sharing calcs are done.**
- **$10,000 grant from City of Bryan deposited recently - thanks Anne Yarbrough.**

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8. Membership Heat Maps

- **New visual tools available in the USA Wrestling admin portal for analyzing membership and event data by zip code.**
- **Regional directors encouraged to utilize these reports.**

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9. Mailchimp Update

- **First Mailchimp email campaign launched; open rate ~9%, click rate 2%.**
- **Over 20,000 unique email addresses imported - athletes, parents, leaders.**
- **Benefits: improved design, analytics, and independence from National approval delays.**
- **Future plans include SMS integration for event reminders.**
- **Regions may consider consolidating Mailchimp accounts with state to reduce costs.**

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10. Fargo Coaching Staff Approval

- **Presented by Richard Leal: Coaching roster for Fargo reviewed and approved.**
- **Motion by Martin Floreani, seconded by Sam Estrada.**
- **Vote: Unanimous approval.**

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11. Bylaw Discussion

- **Discussion to amend bylaws to allow flexibility in scheduling membership meetings (currently fixed dates).**
- **Requires 67% membership approval.**
- **Will be presented at Spring meeting.**

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12. Event Updates

- **Edge of Texas Nationals (Far West): Record participation (~525 athletes). Event ran efficiently despite growth. Positive feedback; improved vendor layout.**
- **Panhandle Nationals (West): Over 1,100 entries; enhanced production (light show, parade of champions, military involvement). Event ran long. Considering two-day format for 2026.**

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13. Rookie/Novice State Championships

- **Schedule confirmed:**
  - **Friday: Rookie & Tots**
  - **Saturday AM: Novice & Girls**
  - **Saturday PM: Open**
- **Awards: Medals and trophies in design phase; proofs to be approved this week.**
- **Discussion on team awards for freshman/sophomore divisions; decision pending.**

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14. Heartland Update

- **Concerns raised regarding lack of communication and delays from event lead (Dan).**
- **Issues: hotel contract signed without room specifics; bus orders pending.**
- **Action: Jeff Frank to contact Dan and assess ability to fulfill responsibilities; contingency plan to involve alternate leadership if necessary.**

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15. SafeSport Compliance

- **USA Wrestling requires all event trainers to be SafeSport certified and background checked for state-level events and Stockyard Stampede.**

- **Regions must ensure compliance to avoid risk.**

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16. Other Business

- **Discussion on Bedford club issue; Britney Vo attempted outreach without success.**
- **Board to consider next steps, including possible suspension or formal meeting invitation.**

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17. Next Meeting

Date: Wednesday, January 14, 2026

Adjournment: Motion to adjourn approved at 10:27 PM CST.